

Annual Impact Report 2025



HealthWorks
FOR NORTHERN VIRGINIA

A Letter from Our Leadership

Dear Friends,

Health begins with access: access to compassionate providers, trusted care, and the support people need to live healthy, stable lives. At HealthWorks, we believe that everyone in our community deserves that opportunity.

Last year, 17,168 unique patients came through our doors seeking care, reassurance, and hope. A mother finding a medical home for her family. A patient managing diabetes receives the tools to stay healthy. A child leaving the dentist smiling with newfound confidence. These moments are made possible because of a community that believes healthcare should be within reach for all.

As our region grows and the cost of living rises, more families are facing barriers to care. Yet through the dedication of our extraordinary staff and the generosity of our supporters, HealthWorks remains a place where everyone is welcomed and cared for with dignity and respect.

This report reflects the impact we are making together, ensuring healthier patients, stronger families, and a community where more people can thrive. None of this work happens alone. It is fueled by the commitment of donors, volunteers, community partners, and advocates who believe in our mission and invest in the health of our neighbors.

Because of your support, HealthWorks can continue to grow, innovate, and ensure that high-quality healthcare remains accessible to those who need it most. Thank you for being part of this mission and for helping us build a healthier future for our community.

With gratitude,



Victoria Hobgood
Board President

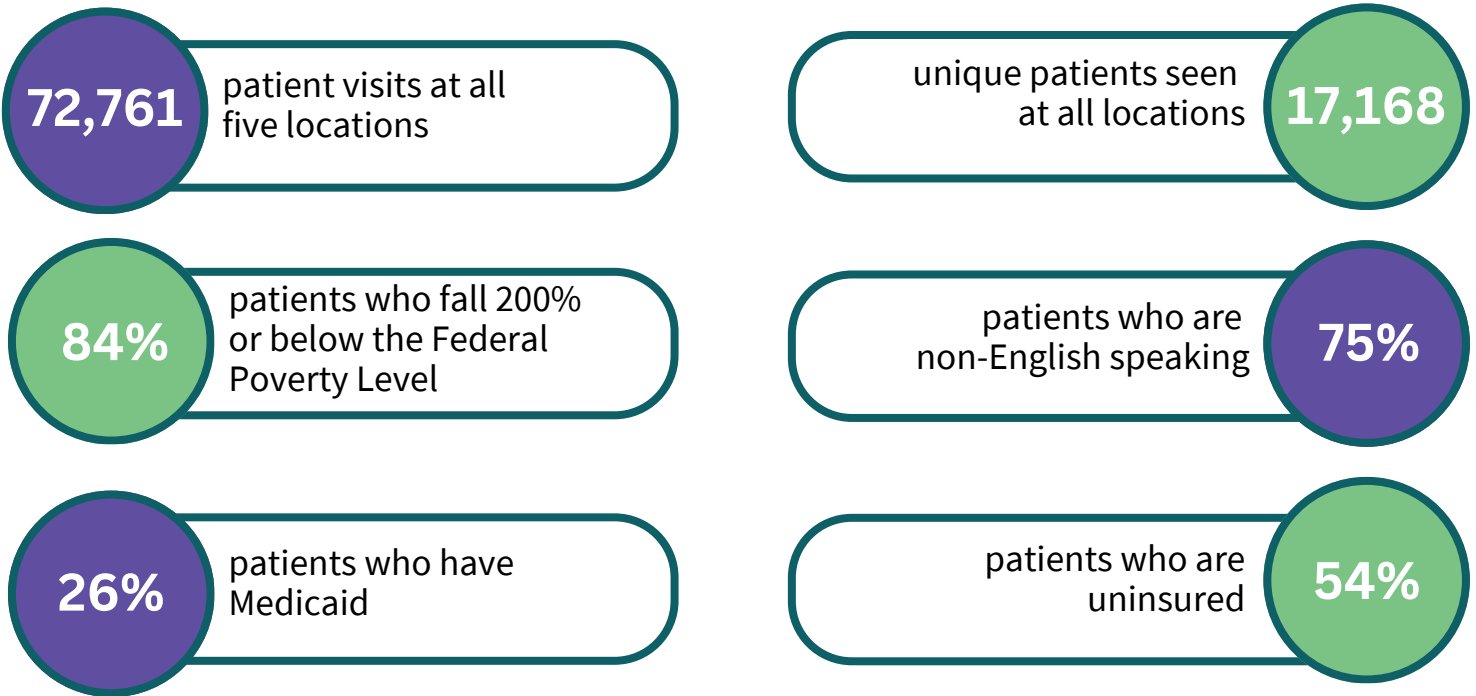


Tonya Adkins, MD
Chief Executive Officer

The Numbers Behind Our Impact in 2025

HealthWorks provides comprehensive medical, dental, and behavioral healthcare for men, women, and children. We care for everyone who walks through our doors, including seniors and families with private insurance, Medicaid, and Medicare. We also accept those who are uninsured or underinsured.

In 2025, HealthWorks cared for nearly 5,500 new patients. Here is more about the patients we serve from our five locations in Leesburg, Herndon, Reston, Sterling, and Sully.



Recognized as a Leader in Quality Healthcare

As a Federally Qualified Health Center, HealthWorks must report annual patient and clinical performance data through the Uniform Data System (UDS) to the Health Resources and Service Administration (HRSA), which evaluates care quality to track performance improvements and assess health outcomes.

HealthWorks is a top-performing health center and has been awarded the quality badges for excellence in advancing health information technology for quality, improving health care access, and being a health center quality leader. We've also been recognized as a National Quality Leader in Diabetes Health.



Where the Community Is, We Are

Meeting our community in the community has always been a hallmark of our commitment to providing care to everyone who needs it. Whether it's speaking about critical health topics at a community meeting, participating in a health fair or event, or ensuring that HealthWorks materials are available to the public, we make it our business to be where the community is.

153

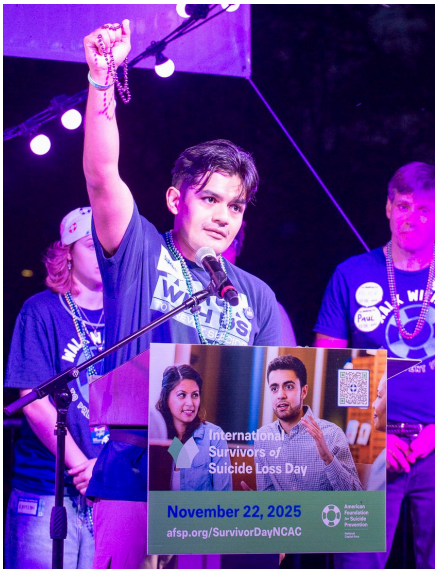
Visits to Community Organizations and Partners

83

Presentations and Community Meetings

72

Community Events and Health Fairs



Behavioral Health Coordinator Jeancarilo Siles speaks at the American Foundation for Suicide Prevention's Out of the Darkness Walk.



Our team registered residents at the Berkdale Apartments in Herndon for appointments during Breast Cancer Awareness Month.



Director of Nursing Tonya O'Neil speaks to high school students from Loudoun County Public Schools during its Job for a Day program.



Our HealthWorks team proudly wears red to raise awareness for heart disease—the leading cause of death for both men and women—on Go Red Day every February.



At the 2025 Loudoun Chamber of Commerce Valor Awards, CEO Dr. Tonya Adkins had the pleasure of meeting Abby Yeskatalasan, an honoree who saved the life of a co-worker by administering CPR.

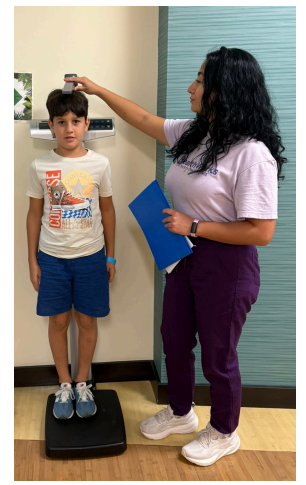


Certified Community Health Worker Maricela Calderon-Perez and Sterling Manager Alma Campos manning a table at the Juneteenth celebration at the Sully Historic Site.

Healthy Starts for a Strong School Year



Immunizations ensure that every student meets the requirements for school entrance.



The physical exam is necessary to enter school in Virginia.



Dental screenings are included in the physical.



The school physical includes vision and hearing screenings and a physical exam.



Each student received a backpack filled with school supplies.



Our partners from Aetna and Anthem HealthKeepers Plus came to explain Medicaid and the benefits available, and the Loudoun County Public Library provided free books to the students.

Advocacy in Action

Engaging Leaders to Strengthen Community Health

Outreach to our local, state, and federal officials allows HealthWorks to keep them apprised of the changing healthcare landscape. HealthWorks was honored to welcome many of them to HealthWorks to discuss the important work we do and our impact on our community, our varied funding sources, and how they can support our work in their legislative arenas.



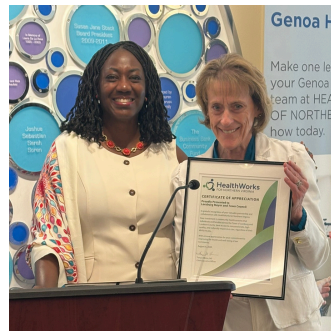
Community Health Worker Maricela Calderon Perez and Certified Application Counselor Berta Moreira meet Virginia Senators Mark Warner and Tim Kaine during an event on Capitol Hill.



The HealthWorks team welcomes Congressman Suhas Subramanyam to our Leesburg center and Congressman James Walkinshaw to the Herndon center. During both visits, we discussed the critical role that HealthWorks plays in the health of the communities they represent.



HealthWorks joined with leaders of Virginia FQHCs during Community Health Center Day at the Virginia General Assembly, advocating for funds to support our work.



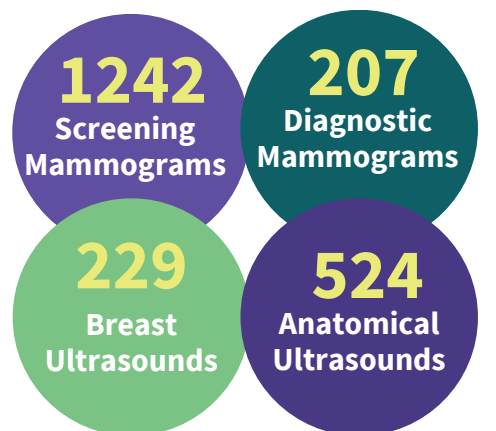
Leesburg Mayor Kelly Burk visits our Leesburg center with a proclamation declaring August 3 to 9 National Health Center Week, recognizing HealthWorks for the excellent care we provide. That same day, HealthWorks recognized Dr. Gloria Addo-Ayensu, Director of Fairfax County Health Department, for her visionary leadership and unwavering commitment to public health in our region and honored representatives from the Fairfax County Board of Supervisors. Loudoun County Supervisor Juli Briskman visits our Leesburg center, touring our facility, learning more about our services, and engaging in meaningful conversation.



Closing the Gap in Women's Preventive Care



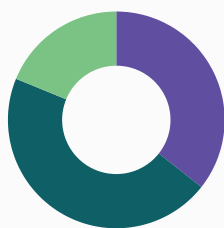
Our Imaging Center celebrated many milestones in 2025, including our first full year of operations, offering mammograms and ultrasounds to patients who might not otherwise receive these important screenings. Through our partnership with Every Woman's Life, a program of the Virginia Department of Health, HealthWorks was able to help even more uninsured, low-income women gain access to free breast and cervical cancer screening services.



Meeting Growing Needs in Uncertain Times

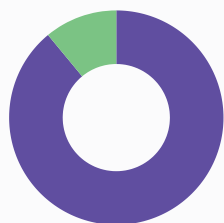
HealthWorks faced a series of significant challenges in the last year. As enhanced subsidies available under the Affordable Care Act expired and new Medicaid requirements loomed in 2027, many individuals and families lost critical health insurance coverage. This shift left more patients uninsured or underinsured, increasing demand for our services while making it harder for patients to access consistent, affordable care. At the same time, changes by pharmaceutical manufacturers to low-cost drug programs created new barriers to accessing life-saving medications. These limitations strained a system many of our patients rely on, forcing difficult choices between health and financial stability.

Compounding these challenges, inflation drove up the cost of nearly every aspect of our operations, from medical supplies to staffing, placing additional pressure on our resources. Despite these headwinds, HealthWorks remained steadfast in its commitment to ensuring that high-quality, compassionate care remains accessible to all who need it. This unwavering focus required careful stewardship of resources and continued reliance on strong community support to sustain our services.



Revenue \$20,346,809

- Program Income (36%)
- Grants Donations, and Contracts (45%)
- In-Kind and Other Revenue (19%)



Expenses \$17,661,807

- Direct Program and Services (89%)
- Management and Fundraising Expenses (11%)

The Support Behind Every Patient We Serve



HealthWorks' ability to provide comprehensive, high-quality care is made possible through the steadfast support of our community. Federal and local government partners, philanthropic foundations, and individual donors each play a vital role in sustaining the critical services we deliver to underserved organizations. In 2025, we significantly strengthened our fundraising capacity and results. The key highlights include:



- \$5.6 million in committed funding across public and private sources.
- We applied for over \$8.2 million in grants to support program expansion and infrastructure.
- A 4-year renewal of federal funding ensured our long-term sustainability.

HealthWorks is grateful for the support of community partners like Runway to the Cure, Rotary Club of Broadlands – Dulles South, and 100 Women Strong.

We are incredibly grateful to the partners and donors who made gifts in 2025.

To support this work, HealthWorks established a restructured its Grants and Development department, strengthening the organization's ability to pursue funding opportunities, build partnerships, and align resources with its highest-impact priorities.

Locations

HealthWorks Leesburg

163 Fort Evans Road NE

HealthWorks Herndon

1141 Elden Street, Third Floor

HealthWorks Reston

11484 Washington Plaza W #300

HealthWorks Sterling

21641 Ridgetop Cir #107

HealthWorks Sully

13800 Wall Road, Suite 055

Board of Directors

Officers

Victoria Hobgood, President
Busisiwe Marandure, Vice President
Ellyn Crawford, Secretary
Jeff Clayton, Treasurer

Trustees

Tania Argueta
Tom Ciolkosz
Laura-Anne Cleveland
Rachel Fierro
Jay Kloosterboer
Asenath Ndamukong
Shetal Mistry
Maria Mercedes Olivieri
Lynda Ovington
Cesar Rodriguez
William Spruill

Vision Statement

Quality Healthcare for All

Mission Statement

The mission of HealthWorks for Northern Virginia is to provide excellent and affordable medical, dental and behavioral healthcare in our communities by being...

- Compassionate
- Culturally competent
- and Accessible to all.

Values

Integrity | Compassion | Accountability |
Respect | Excellence



703-443-2000
www.hwnova.org

Your Support is Still Needed

As we look to the future, HealthWorks is dedicated to closing the gap between healthcare access and community well-being by launching new programs designed to enhance our services. We still need your support as we focus on expanding philanthropic investments, strengthening our relationships with donors, and organizing events to ensure continued access to care for underserved communities. Your involvement is crucial in helping us achieve our mission and make a lasting impact.

Beginning in 2026, we are excited to introduce a range of innovative programs aimed at improving healthcare access and enhancing community well-being.

Establishing an in-house pharmacy in Leesburg

One of our key initiatives is the establishment of an in-house pharmacy in Leesburg. This new program aims to improve medication access and adherence for our patients. By allowing patients to fill prescriptions at the same location where they receive care, HealthWorks can help eliminate common obstacles such as transportation and delays in treatment, ensuring that patients are better equipped to manage chronic conditions and maintain their health.

Scan this QR code to
make a gift to support
our pharmacy



Bringing mobile health units to our communities

With funding support from the Virginia Department of Behavioral Health Services and Developmental Services, HealthWorks will be launching two mobile health units that will bring care directly to schools and the community. Our medical and dental mobile units will provide medical, dental, and behavioral healthcare to patients, guardians, and staff. This initiative will make it easier for individuals and families to access essential medical services by meeting them where they are.



A rendering of our mobile medical unit, which will visit schools in Loudoun and western Fairfax Counties, as part of our school-based health initiative, bringing care to our pediatric patients and their families.